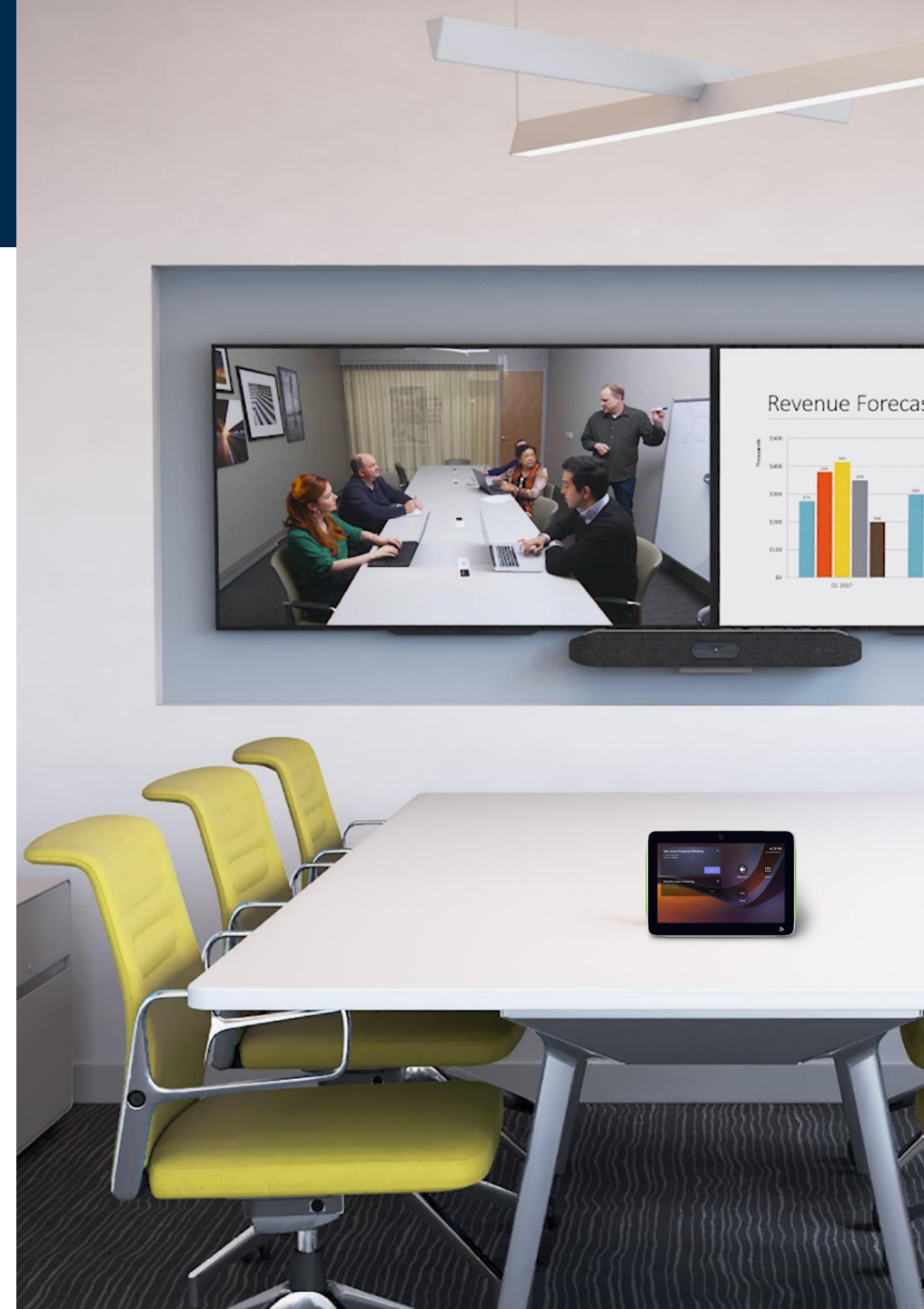


# Meeting Room Solution Guide



# Lead the Experience

- **What customers would benefit from Poly's Room Video Solutions?**
  - *Large accounts with low room solutions penetration*
  - *Customers with existing room solutions which are not compatible with cloud platforms (Teams, Zoom, Google...)*
  - *Customers looking to deliver an equitable hybrid working experience*
- **Qualifying questions:**
  1. *Tell me about any initiatives surrounding video conferencing/meeting room collaboration projects, and how this has been impacted by the return to office following the pandemic.*
  2. *What challenges do you face with lack of meeting space or ability to collaborate with your hybrid workforce?*
  3. *Tell me about plans to upgrade existing conference room equipment to support the new way of working.*
  4. *How are you looking to (re)standardize on one provider for all conferencing needs to avoid inconsistencies between remote & in office workers?*
  5. *What types of feedback do you receive from remote or in office teams with regards to meeting equality and the video equipment you currently have?*



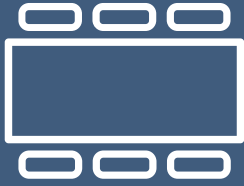
# Lead the Experience



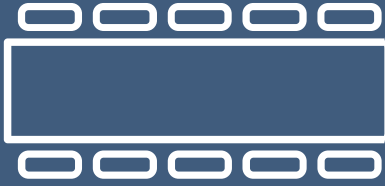
**Digging deeper, ask these questions before filling out the lead sharing form:**

- *What is the budget & timeframe for this video conferencing project?*
- *Who is your current provider for your video conferencing hardware (Cisco/Logitech/Creston/Owl)?*
- *What is your preferred ecosystem (Microsoft Teams, Zoom, Google, GoTo Meeting, Webex)?*
- *Who is your preferred reseller for video conferencing products?*
- *Any other needs for headsets or desktop solutions you would like to learn about?*
- *What is the current meeting room make up? (How many small/medium/large rooms do you have – how many can sit in each room?)*

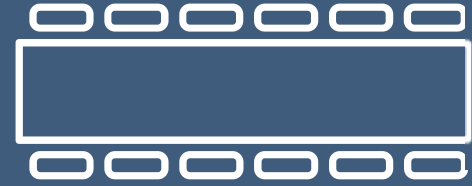
# WHAT SIZE IS YOUR CONFERENCE ROOM?



**SMALL**  
**(2-6 PEOPLE)**



**MEDIUM**  
**(6-10 PEOPLE)**



**LARGE**  
**(9-14 PEOPLE)**

# Small Rooms



# HOW DO YOU WANT TO CONTROL YOUR CALLS?



LAPTOP CONNECTED OVER USB (BYOD)

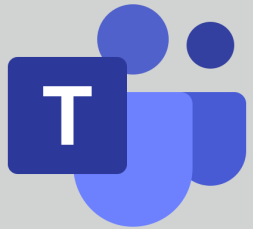


DEDICATED ROOM SYSTEM

RESTART

# SMALL ROOM - WHAT PLATFORM DO YOU WANT TO CONNECT TO?

## DEDICATED ROOM SYSTEM



**MICROSOFT TEAMS**



**ZOOM**



works with  
**Google Meet**

**GOOGLE**



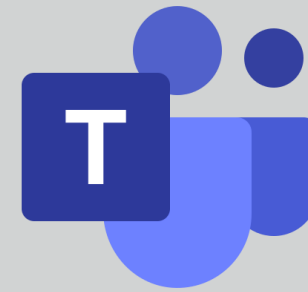
**MULTIPLE  
PLATFORMS**

# SMALL ROOM - WHAT PLATFORM DO YOU WANT TO CONNECT TO?

DEDICATED ROOM SYSTEM > MICROSOFT TEAMS



MICROSOFT -  
WINDOWS



MICROSOFT -  
ANDROID



# SMALL ROOM-WHAT PLATFORM DO YOU WANT TO CONNECT TO?

DEDICATED ROOM SYSTEM>ZOOM ROOMS



ZOOM - WINDOWS



ZOOM - ANDROID

android



Promotional Pricing available

# SMALL ROOM: LAPTOP OVER USB (BYOD)

Simple, flexible USB video bar solution designed to work with any collaboration platform, just connect via a single USB-C cable to your laptop and go! (Your laptop will also be powered whilst hosting the meeting)

Automatic speaker tracking and advanced video features deliver the best experience for remote participants.

The best audio quality in its class.

Acoustic Fence technology eliminates noise from open spaces.

Manage from your Poly lens Desktop app or Centralized management & insights with Poly Lens Cloud Solution.

Poly+ provides expert support always at your fingertips.



## POLY STUDIO R30 PLUS

SKU	Description	List €	List £
9U3U0AA	Studio R30+ UK		£ 769.95
9U3T1AA	Studio R30+ EU	€ 859.95	
U73U4PV	3 Years Poly+	€ 228.95	£ 199.95
SKU	Optional Accesoties	List €	List £
783S4AA	Studio R30 Wall Mount	€ 42.95	£ 38.95
875L1AA	Studio R30 VESA Mount. To be ordered with 783S4AA	€ 51.95	£ 46.95



# SMALL ROOM: MTR ON WINDOWS

## Poly Studio Small Room Solution for Microsoft Teams Rooms on Windows (G9 Plus Base kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 Plus and TC10 with simplified meeting control, security and management

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips



**HP G9 Plus & TC10**

**AND**

**Studio R30**



SKU	Description	List €	List £
A3LU8AA#ABU	HP Mini G9 Plus & TC10 UK		£ 2,133.95
A3LU8AA#ABB	HP Mini G9 Plus & TC10 EU	€ 2,499.95	
U95J9PV	3 years Poly+	€ 549.95	£ 469.95
SKU	Description	List €	List £
842D2AA#ABU	Studio R30 UK		£ 538.95
842D2AA#ABB	Studio R30 EU	€ 601.95	
P69390312	3 Years Poly+	€ 150.95	£ 133.95
SKU	Optional Accessories	List €	List £
783S4AA	Studio R30 Wall Mount	€ 42.95	£ 38.95
875L1AA	Studio R30 VESA Mount. To be ordered with 783S4AA	€ 51.95	£ 46.95





# SMALL ROOM: MTR ON ANDROID

## Poly Studio Small Room Kit for Microsoft Teams Rooms on Android

Native Microsoft Teams experience and simplified meeting control.

All-in-one appliance simplifies installation.

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips.



**POLY STUDIO X30**



**TC8 CONTROLLER**

SKU	Description	List €	List £
83Z46AA#ABU	Studio X30 & TC8		£ 1,936.95
83Z46AA#ABB	Studio X30 & TC8	€ 2,164.95	
P86260312	3 years Poly+	€ 501.95	£ 447.95
SKU	Optional Accessories	List €	List £
875L7AA	Studio X30 VESA / Under Display Mounting Kit	€ 129.00	£ 115.00
875L6AA	Studio X30 VESA / Above Display Mounting Kit	€ 85.95	£ 76.95
875L5AA	X30 Table Stand	€ 42.95	£ 38.45

**RESTART**



# SMALL ROOM: ZOOM ROOM ON WINDOWS

## Poly Studio Small Room Kit for Zoom Rooms on Windows

Native Zoom experience and simplified meeting control.

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips



### Zoom Room Base Kit

### Studio R30



SKU	Description	List €	List £
09J6C5AA	ZR Base Kit		£ 2,001.95
09J6C4AA	ZR Base Kit	€ 2,235.95	
SKU	Description	List €	List £
842D2AA#ABU	Studio R30 UK		£ 538.95
842D2AA#ABB	Studio R30 EU	€ 601.95	
P69390312	3 Years Poly+	€ 150.95	£ 133.95
SKU	Optional Accessories	List €	List £
783S4AA	Studio R30 Wall Mount	€ 42.95	£ 38.95
875L1AA	Studio R30 VESA Mount. To be ordered with 783S4AA	€ 51.95	£ 46.95



# SMALL ROOM ZOOM ROOM ANDROID



One touch dial for a simple Zoom meeting experience

Acoustic Fence technology and Poly NoiseBlockAI eliminate noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

All-in-one appliance simplifies installation and management.

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



**POLY STUDIO X30**



**TC8 CONTROLLER**

SKU	Description	List €	List £
83Z46AA#ABU	Studio X30 & TC8		£ 1,936.95
83Z46AA#ABB	Studio X30 & TC8	€ 2,164.95	
P86260312	3 years Poly+	€ 501.95	£ 447.95
SKU	Optional Accessories	List €	List £
875L7AA	Studio X30 VESA / Under Display Mounting Kit	€ 129.00	£ 115.00
875L6AA	Studio X30 VESA / Above Display Mounting Kit	€ 85.95	£ 76.95
875L5AA	X30 Table Stand	€ 42.95	£ 38.45

**RESTART**



# SMALL ROOM GOOGLE MEET ANDROID



One touch dial to simply join a Google Meet meeting and have all the features of a Google meet experience without a PC

Acoustic Fence technology and Poly NoiseBlockAI eliminate noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

All-in-one appliance simplifies installation and management.

Centralized management and insights with Poly Lens.

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**POLY STUDIO X30**



**TC8 CONTROLLER**

SKU	Description	List €	List £
83Z46AA#ABU	Studio X30 & TC8		£ 1,936.95
83Z46AA#ABB	Studio X30 & TC8	€ 2,164.95	
P86260312	3 years Poly+	€ 501.95	£ 447.95
SKU	Optional Accessories	List €	List £
875L7AA	Studio X30 VESA / Under Display Mounting Kit	€ 129.00	£ 115.00
875L6AA	Studio X30 VESA / Above Display Mounting Kit	€ 85.95	£ 76.95
875L5AA	X30 Table Stand	€ 42.95	£ 38.45

RESTART



# Medium Rooms



# HOW DO YOU WANT TO CONTROL YOUR CALLS?



LAPTOP CONNECTED OVER USB (BYOD)



DEDICATED ROOM SYSTEM

# HOW DO YOU WANT TO CONTROL YOUR CALLS?



Medium Room Essential



Medium Room Premium

# MEDIUM ROOM - WHAT PLATFORM DO YOU WANT TO CONNECT TO?

## DEDICATED ROOM SYSTEM



**MICROSOFT TEAMS**



**ZOOM**



works with  
**Google Meet**

**GOOGLE**



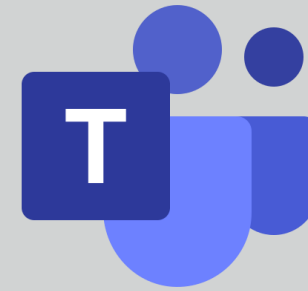
**MULTIPLE  
PLATFORMS**

# MEDIUM ROOM - WHAT PLATFORM DO YOU WANT TO CONNECT TO?

DEDICATED ROOM SYSTEM > MICROSOFT TEAMS



MICROSOFT -  
WINDOWS



MICROSOFT -  
ANDROID



# MEDIUM ROOM - WHAT PLATFORM DO YOU WANT TO CONNECT TO?

DEDICATED ROOM SYSTEM > ZOOM ROOMS



ZOOM - WINDOWS



ZOOM - ANDROID

android



# MEDIUM ROOM: LAPTOP OVER USB (BYOD)



Promotional Pricing available

Simple, flexible USB video bar solution designed to work with any collaboration platform, just connect your laptop and go!

Automatic speaker framing and advanced video features deliver the best experience for remote participants.

The best audio quality in its class.

Acoustic Fence technology eliminates noise from open spaces.

Manage from your Poly lens Desktop app or Centralized management & insights with Poly Lens Cloud Solution.

Poly+ provides expert support always at your fingertips.



**POLY STUDIO**

SKU	Description	List €	List £
842D4AA#ABU	Studio USB UK		£ 610.95
842D4AA#ABB	Studio USB EU	€ 743.95	
P85830312	3 years Poly+	€ 150.95	£ 133.95
SKU	Optional Accessories	List €	List £
875R9AA	Poly Studio USB VESA Mount	€ 145.00	£ 118.00
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95

RESTART



# MEDIUM ROOM: LAPTOP OVER USB (BYOD)



A premium video bar with simple, flexible connectivity designed to work with any collaboration platform, just connect your laptop and go!

Speaker framing and advanced Poly DirectorAI video features including Poly Perimeter deliver the best experience for remote participants..

The best audio quality in its class.

NoiseBlock AI and Acoustic Fence technology eliminates noise from open spaces and Poly Sound Reflection Reduction delivers the highest quality audio

Manage from your Poly lens Desktop app or Centralized management & insights with Poly Lens Cloud Solution.

Poly+ provides expert support always at your fingertips.



**POLY STUDIO V52**

SKU	Description	List €	List £
A09D4AA#ABU	Studio V52 UK		£ 2,355.95
A09D4AA#ABB	Studio V52 EU	€ 2,761.95	
U86MQPV	3 years Poly+	€ 446.95	£ 381.95
SKU	Optional Accessories	List €	List £
875L8AA	Wall mount for X52/V52	€ 92.95	£ 82.95
875L9AA	VESA mount for X52/V52	€ 213.95	£ 189.95
875M0AA	Desk mount for X52/V52	€ 92.95	£ 82.95
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95

RESTART



# MEDIUM ROOM: MTR ON WINDOWS

## Poly Studio Medium Room Solution for Microsoft Teams Rooms on Windows (G9 Plus Base Kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 Plus and TC10 with simplified meeting control, security and management

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips



**HP G9 Plus & TC10**

**AND**

**Studio USB**



SKU	Description	List €	List £
A3LU8AA#ABU	HP Mini G9 Plus & TC10 UK		£ 2,133.95
A3LU8AA#ABB	HP Mini G9 Plus & TC10 EU	€ 2,499.95	
SKU	Description	List €	List £
842D4AA#ABU	Studio USB UK		£ 610.95
842D4AA#ABB	Studio USB EU	€ 743.95	
P85830312	3 years Poly+	€ 150.95	£ 133.95
SKU	Optional Accessories	List €	List £
875R9AA	Poly Studio USB VESA Mount		
		€ 145.00	£ 118.00
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95





# PREMIUM MEDIUM ROOM: MTR ON WINDOWS



## Poly Studio Medium Room Solution for Microsoft Teams Rooms on Windows (G9 Plus Base kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 Plus and TC10 with simplified meeting control, security and management

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips



**HP G9 Plus & TC10**

**AND**

**Studio V52**



SKU	Description	List €	List £
A3LU8AA#ABU	HP Mini G9 Plus & TC10 UK		£ 2,133.95
A3LU8AA#ABB	HP Mini G9 Plus & TC10 EU	€ 2,499.95	
U95J9PV	3 years Poly+	€ 549.95	£ 469.95
SKU	Description	List €	List £
A09D4AA#ABU	Studio V52 UK		£ 2,355.95
A09D4AA#ABB	Studio V52 EU	€ 2,761.95	
U86MQPV	3 years Poly+	€ 446.95	£ 381.95
SKU	Optional Accessories	List €	List £
875L8AA	Wall mount for X52/V52	€ 92.95	£ 82.95
875L9AA	VESA mount for X52/V52	€ 213.95	£ 189.95
875M0AA	Desk mount for X52/V52	€ 92.95	£ 82.95
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95



# MEDIUM ROOM: MTR ON ANDROID



## Poly Studio Medium Room Kit for Microsoft Teams Rooms on Android

Native Microsoft Teams experience and simplified meeting control.

All-in-one appliance simplifies installation.

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and Poly Sound Reflection Reduction delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features including Poly Perimeter deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips.



**POLY STUDIO X52**



**TC10 CONTROLLER**

SKU	Description	List €	List £
8D8L1AA#ABU	Studio X52 & TC10 UK		£ 4,606.95
8D8L1AA#ABB	Studio X52 & TC10 EU	€ 5,161.95	
P87625312	3 years Poly+	€ 752.95	£ 671.95
SKU	Optional Accessories	List €	List £
875L8AA	Wall mount for X52/V52	€ 92.95	£ 82.95
875L9AA	VESA mount for X52/V52	€ 213.95	£ 189.95
875M0AA	Desk mount for X52/V52	€ 92.95	£ 82.95
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95

**RESTART**



# MEDIUM ROOM ZOOM ROOM ANDROID



One touch dial for a simple Zoom meeting experience

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and Poly Sound Reflection Reduction delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features including Poly Perimeter deliver the best experience for remote participants

All-in-one appliance simplifies installation and management.

Centralized management and insights with Poly Lens.

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8D8L1AA#ABB	Studio X52 & TC10 EU	€ 5,161.95	
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875M0AA	Desk mount for X52/V52	€ 92.95	£ 82.95
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95

**RESTART**



# MEDIUM ROOM: ZOOM ROOM ON WINDOWS



## Poly Studio Medium solution for Zoom Room on Windows

Native Zoom experience and simplified meeting control.



Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and Poly Sound Reflection Reduction delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features including Poly Perimeter deliver the best experience for remote participants

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips

### Zoom Room Base kit

### Studio V52



SKU	Description	List €	List £
9J6C5AA	ZR Base Kit UK		£ 2,001.95
9J6C4AA	ZR Base Kit EU	€ 2,235.95	
SKU	Description	List €	List £
A09D4AA#ABU	Studio V52 UK		£ 2,355.95
A09D4AA#ABB	Studio V52 EU	€ 2,761.95	
U86MQPV	3 years Poly+	€ 446.95	£ 381.95
SKU	Optional Accessories	List €	List £
875L8AA	Wall mount for X52/V52	€ 92.95	£ 82.95
875L9AA	VESA mount for X52/V52	€ 213.95	£ 189.95
875M0AA	Desk mount for X52/V52	€ 92.95	£ 82.95
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95

RESTART



# MEDIUM ROOM GOOGLE MEET ANDROID



One touch dial to simply join a Google Meet meeting and have all the features of a Google meet experience without a PC

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and Poly Sound Reflection Reduction delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features including Poly Perimeter deliver the best experience for remote participants

All-in-one appliance simplifies installation and management.

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



**POLY STUDIO X52**



**TC10 CONTROLLER**

SKU	Description	List €	List £
8D8L1AA#ABU	Studio X52 & TC10 UK		£ 4,606.95
8D8L1AA#ABB	Studio X52 & TC10 EU	€ 5,161.95	
P87625312	3 years Poly+	€ 752.95	£ 671.95
SKU	Optional Accessories	List €	List £
875L8AA	Wall mount for X52/V52	€ 92.95	£ 82.95
875L9AA	VESA mount for X52/V52	€ 213.95	£ 189.95
875M0AA	Desk mount for X52/V52	€ 92.95	£ 82.95
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95

RESTART



# MEDIUM ROOM

## Poly OS Multi Platform

One touch dial for simple join across meeting platforms.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and Poly Sound Reflection Reduction delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features including Poly Perimeter deliver the best experience for remote participants

All-in-one appliance simplifies installation and management.

Leverage Poly Cloud Connect

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



**POLY STUDIO X52**



**TC10 CONTROLLER**

SKU	Description	List €	List £
8D8L1AA#ABU	Studio X52 & TC10 UK		£ 4,606.95
8D8L1AA#ABB	Studio X52 & TC10 EU	€ 5,161.95	
P87625312	3 years Poly+	€ 752.95	£ 671.95
SKU	Optional Accessories	List €	List £
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875L9AA	VESA mount for X52/V52	€ 213.95	£ 189.95
875M0AA	Desk mount for X52/V52	€ 92.95	£ 82.95
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95



**RESTART**

# Large Rooms



# LARGE ROOM - WHAT PLATFORM DO YOU WANT TO CONNECT TO?

## DEDICATED ROOM SYSTEM



**MICROSOFT TEAMS**



**ZOOM**



works with  
**Google Meet**

**GOOGLE**



**MULTIPLE  
PLATFORMS**



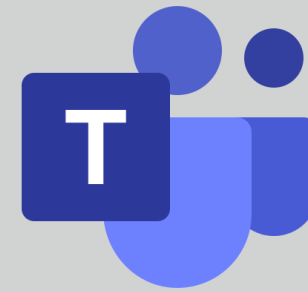
◀ **RESTART**

# LARGE ROOM - WHAT PLATFORM DO YOU WANT TO CONNECT TO?

DEDICATED ROOM SYSTEM > MICROSOFT TEAMS



**MICROSOFT -  
WINDOWS**



**MICROSOFT -  
ANDROID**



◀ RESTART

# LARGE ROOM - WHAT PLATFORM DO YOU WANT TO CONNECT TO?

DEDICATED ROOM SYSTEM > ZOOM ROOMS



ZOOM - WINDOWS



ZOOM - ANDROID

android



◀ RESTART

# LARGE ROOM - ALL IN ONE SYSTEM OR INTEGRATE OWN SPEAKERS?

DEDICATED ROOM SYSTEM > ZOOM ROOMS on ANDROID



**ZOOM ROOM**  
**ALL IN ONE SOLUTION**



**ZOOM ROOM**  
**INTEGRATE OWN**  
**ROOM SPEAKERS**



# LARGE ROOM: MTR ON WINDOWS

## Poly Studio Large Room Solution for Microsoft Teams Rooms on Windows (G9 Plus Base kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 Plus and TC10 with simplified meeting control, security and management

Choice of Poly Studio E70 or Optical 12x Studio E60 camera with 4K sensors are boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized deployment & management.

Poly+ provides expert support always at your fingertips.



### HP Mini G9 Plus & TC10

AND



Or



### POLY STUDIO E60

### POLY STUDIO E70

### Audio Options

**SHURE** biamp. **QSC**

Room DSP with Ceiling Microphones



SKU	Description	List €	List £
A3LU8AA#ABU	HP Mini G9 Plus & TC10 UK		£ 2,133.95
A3LU8AA#ABB	HP Mini G9 Plus & TC10 EU	€ 2,499.95	
U95J9PV	3 years Poly+	€ 549.95	£ 469.95
SKU	Description	List €	List £
842F8AA	Studio E70 Camera	€ 3,430.95	£ 3,071.95
P87090312	3 years Poly+	€ 650.95	£ 582.95
85X03AA#ABU	PoE Injector		£ 69.00
85X03AA#ABB	PoE Injector	€ 77.00	
9W1A6AA#AC3	Studio E60 Camera	€ 1,564.95	£ 1,334.95
U86LDPV	3 years Poly+	€ 422.95	£ 360.95
9W1A8AA#AC3	E60 Ceiling Mount	€ 109.95	£ 93.95
89L88AA	E60 Display Mount	€ 141.00	£ 115.00





# LARGE ROOM MTR on ANDROID All-in-One

Native Microsoft Teams experience and simplified meeting control.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and Poly Sound Reflection Reduction delivers the highest quality audio.

Premium audio delivered through 2-way Stereo plus Bass ports.

Speaker framing and advanced Poly DirectorAI video features including Poly Perimeter deliver the best experience for remote participants

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

All-in-one appliance simplifies installation and management.

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



**POLY STUDIO X70**



**TC10 CONTROLLER**

SKU	Description	List €	List £
8L531AA#ABU	Studio X70 &TC10		£ 6,401.95
8L531AA#ABB	Studio X70 &TC10	€ 7,150.95	
P88155312	3 years Poly+	€ 1,004.95	£ 896.95
SKU	Optional Accessories	List €	List £
875L2AA	VESA mount for X70	€ 214.95	£ 191.95
875L3AA	Table stand for X70	€ 111.95	£ 100.95
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95

MTR Android Integrator



SKU	Description	List €	List £
A01KCAA#AC3	G62 with Mount	€ 1,944.95	£ 1,659.95
U86WFPV	3 years Poly+	€ 499.95	£ 426.95
A02F9AA#ABU	G62 PoE Injector UK		£ 62.95
A02F9AA#ABB	G62 PoE Injector EU	€ 73.95	
875K5AA	Poly TC10 TC Black	€ 1,099.95	£ 967.95
842F8AA	Studio E70 Camera	€ 3,430.95	£ 3,071.95
P87090312	3 years Poly+	€ 650.95	£ 582.95
9W1A6AA#AC3	Studio E60 Camera	€ 1,564.95	£ 1,334.95
U86LDPV	3 years Poly+	€ 422.95	£ 360.95
9W1A8AA#AC3	E60 Ceiling Mount	€ 109.95	£ 93.95
89L88AA	E60 Display Mount	€ 141.00	£ 115.00

# LARGE ROOM

## MTR on Android for Integrator

Native Microsoft Teams experience leveraging the power of the Poly G62 modular room video conferencing system

Seamlessly connect Studio E70 or Studio E60 Optical zoom camera with 4K sensors, boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments.

Control using the TC10

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



**POLY  
STUDIO E70**



**POLY  
STUDIO E60**



**G62**



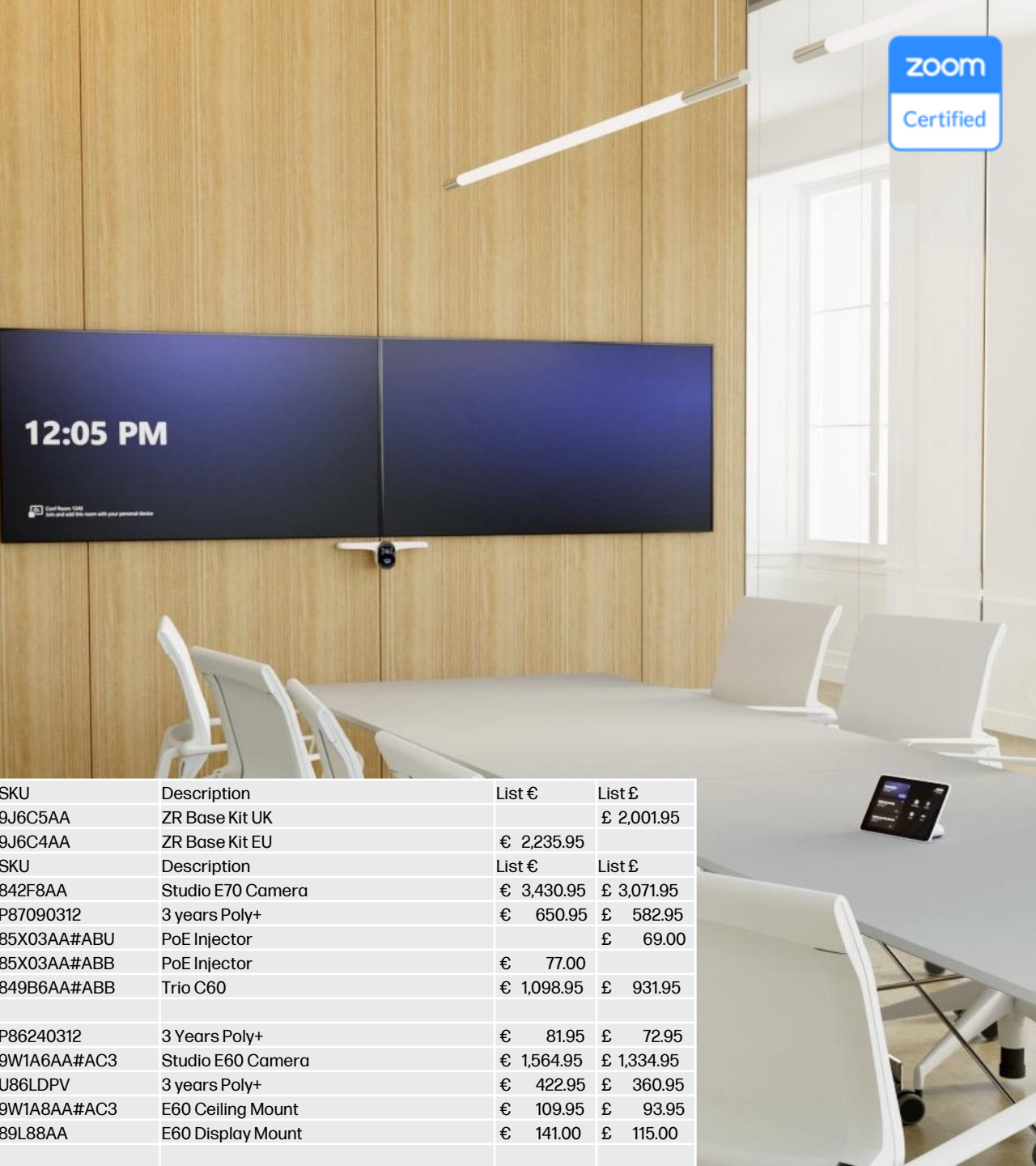
**TC10**



Supported Switches	
M4250-9G1F-POE+	Netgear GSM4230PD
M4250-26G4F-POE+	Netgear GSM4210PD

Room DSP with Ceiling Microphones





# LARGE ROOM: ZOOM ROOM ON WINDOWS

## Poly Studio Large Room Solution for Zoom Rooms on Windows

One touch dial across meeting platforms gets the meeting started on time.



**Zoom Room Base kit**

Dual cameras with 4K sensors are boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments. Supports Zoom Intelligent Director



**POLY  
STUDIO E70**



**POLY  
STUDIO E60**

Leverage Zoom Device Management & Poly Lens for centralized deployment & management.



**Audio Options**



Poly Trio C60

Room DSP with Ceiling Microphones

Poly+ provides expert support always at your fingertips.

SKU	Description	List €	List £
9J6C5AA	ZR Base Kit UK		£ 2,001.95
9J6C4AA	ZR Base Kit EU	€ 2,235.95	
SKU	Description	List €	List £
842F8AA	Studio E70 Camera	€ 3,430.95	£ 3,071.95
P87090312	3 years Poly+	€ 650.95	£ 582.95
85X03AA#ABU	PoE Injector		£ 69.00
85X03AA#ABB	PoE Injector	€ 77.00	
849B6AA#ABB	Trio C60	€ 1,098.95	£ 931.95
P86240312	3 Years Poly+	€ 81.95	£ 72.95
9W1A6AA#AC3	Studio E60 Camera	€ 1,564.95	£ 1,334.95
U86LDPV	3 years Poly+	€ 422.95	£ 360.95
9W1A8AA#AC3	E60 Ceiling Mount	€ 109.95	£ 93.95
89L88AA	E60 Display Mount	€ 141.00	£ 115.00



zoom

Certified

# LARGE ROOM ZOOM ROOM ANDROID All-In-One

Native Zoom room experience and simplified meeting control.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and Poly Sound Reflection Reduction delivers the highest quality audio.

Premium audio delivered through 2-way Stereo plus Bass ports.

Speaker framing and advanced Poly DirectorAI video features including Poly Perimeter deliver the best experience for remote participants

All-in-one appliance simplifies installation and management.

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



**POLY STUDIO X70**



**TC10 CONTROLLER**

SKU	Description	List €	List £
8L531AA#ABU	Studio X70 &TC10		£ 6,401.95
8L531AA#ABB	Studio X70 &TC10	€ 7,150.95	
P88155312	3 years Poly+	€ 1,004.95	£ 896.95
SKU	Optional Accessories	List €	List £
875L2AA	VESA mount for X70	€ 214.95	£ 191.95
875L3AA	Table stand for X70	€ 111.95	£ 100.95
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95

RESTART



# LARGE ROOM

## ZOOM ROOM ANDROID - Integrator

Native Zoom experience leveraging the power of the Poly G62 modular room video conferencing system

Seamlessly connect Studio E70 or Studio E60 Optical zoom camera with 4K sensors, boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments.

Control using the TC10

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



**POLY  
STUDIO E70**



**POLY  
STUDIO E60**



**G62**



**TC10**



Room DSP with Ceiling Microphones



SKU	Description	List €	List £
A01KCAA#AC3	G62 with Mount	€ 1,944.95	£ 1,659.95
U86WFPV	3 years Poly+	€ 499.95	£ 426.95
A02F9AA#ABU	G62 PoE Injector UK		£ 62.95
A02F9AA#ABB	G62 PoE Injector EU	€ 73.95	
875K5AA	Poly TC10 TC Black	€ 1,099.95	£ 967.95
842F8AA	Studio E70 Camera	€ 3,430.95	£ 3,071.95
P87090312	3 years Poly+	€ 650.95	£ 582.95
9W1A6AA#AC3	Studio E60 Camera	€ 1,564.95	£ 1,334.95
U86LDPV	3 years Poly+	€ 422.95	£ 360.95
9W1A8AA#AC3	E60 Ceiling Mount	€ 109.95	£ 93.95
89L88AA	E60 Display Mount	€ 141.00	£ 115.00

Supported Switches	
M4250-9G1F-POE+	Netgear GSM4230PD
M4250-26G4F-POE+	Netgear GSM4210PD

RESTART



# LARGE ROOM GOOGLE MEET ANDROID



One touch dial to simply join a Google Meet meeting and have all the features of a Google meet experience without a PC

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and Poly Sound Reflection Reduction delivers the highest quality audio.

Premium audio delivered through 2-way Stereo plus Bass ports.

Speaker framing and advanced Poly DirectorAI video features including Poly Perimeter deliver the best experience for remote participants

All-in-one appliance simplifies installation and management.

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



**POLY STUDIO X70**



**TC10 CONTROLLER**

SKU	Description	List €	List £
8L531AA#ABU	Studio X70 &TC10		£ 6,401.95
8L531AA#ABB	Studio X70 &TC10	€ 7,150.95	
P88155312	3 years Poly+	€ 1,004.95	£ 896.95
SKU	Optional Accessories	List €	List £
875L2AA	VESA mount for X70	€ 214.95	£ 191.95
875L3AA	Table stand for X70	€ 111.95	£ 100.95
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95

RESTART

# LARGE ROOM POLY OS MULTI PLATFORM



One touch dial for simple join across meeting platforms.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and Poly Sound Reflection Reduction delivers the highest quality audio.

Premium audio delivered through 2-way Stereo plus Bass ports.

Speaker framing and advanced Poly DirectorAI video features including Poly Perimeter deliver the best experience for remote participants

All-in-one appliance simplifies installation and management.

Leverage Poly Cloud Connect

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



**POLY STUDIO X70**



**TC10 CONTROLLER**

SKU	Description	List €	List £
8L531AA#ABU	Studio X70 &TC10		£ 6,401.95
8L531AA#ABB	Studio X70 &TC10	€ 7,150.95	
P88155312	3 years Poly+	€ 1,004.95	£ 896.95
SKU	Optional Accessories	List €	List £
875L2AA	VESA mount for X70	€ 214.95	£ 191.95
875L3AA	Table stand for X70	€ 111.95	£ 100.95
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95



Poly CloudConnect powered by PEXIP

Poly OS Integrator



# LARGE ROOM POLY OS MULTI PLATFORM

Multi platform experience leveraging the power of the Poly G62 modular room video conferencing system

Seamlessly connect Studio E70 or Studio E60 Optical zoom camera with 4K sensors, boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments.

Control using the TC10

Leverage poly Cloud Connect

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



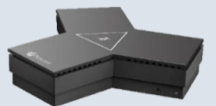
**POLY  
STUDIO E70**



**POLY  
STUDIO E60**



**G62**



**Ceiling or Table mic**



**TC10**



Supported Switches	
M4250-9G1F-POE+	Netgear GSM4230PD
M4250-26G4F-POE+	Netgear GSM4210PD

SKU	Description	List €	List £
A01KCAA#AC3	G62 with Mount	€ 1,944.95	£ 1,659.95
U86WFPV	3 years Poly+	€ 499.95	£ 426.95
874R3AA	Desk Mic	€ 454.00	£ 336.00
875S1AA	Ceiling Mic	€ 610.00	£ 674.00
A02F9AA#ABU	G62 PoE Injector UK		£ 62.95
A02F9AA#ABB	G62 PoE Injector EU	€ 73.95	
875K5AA	Poly TC10 TC Black	€ 1,099.95	£ 967.95
842F8AA	Studio E70 Camera	€ 3,430.95	£ 3,071.95
P87090312	3 years Poly+	€ 650.95	£ 582.95
9W1A6AA#AC3	Studio E60 Camera	€ 1,564.95	£ 1,334.95
U86LDPV	3 years Poly+	€ 422.95	£ 360.95
9W1A8AA#AC3	E60 Ceiling Mount	€ 109.95	£ 93.95
89L88AA	E60 Display Mount	€ 141.00	£ 115.00



**RESTART**

# BYOD KIT FOR MTR o Windows |

# BYOD Kit for MTR o W



## Acroname USBHub3+

USB 3.2 Gen 1 Hub (5Gbps) with 8 ports and 2 upstream host ports

Automatically switches USB connection to Up0 Port when a USB connection is detected

(Priority Up0 port > Up1 port)

Backward compatible with USB 1 and USB 2

## Icron USB 2.0 Ranger 2311

USB 2.0 USB extender with single port CAT 5e/6/7

Support up to 100m / 330 ft

Local Extender (LEX) and Remote Extender (REX)

Used to extend the USB connection between BYOD host (laptop) and Acroname Up0 port

9C9U5AA	BYOD Kit & Extender UK		£ 1,058.95
9C9U4AA	BYOD Kit & Extender EU	€ 1,182.95	
P87670312	3 years Poly+	€ 139.95	£ 124.95



RESTART

# Meeting Room Scheduler





# Meeting Room Scheduler



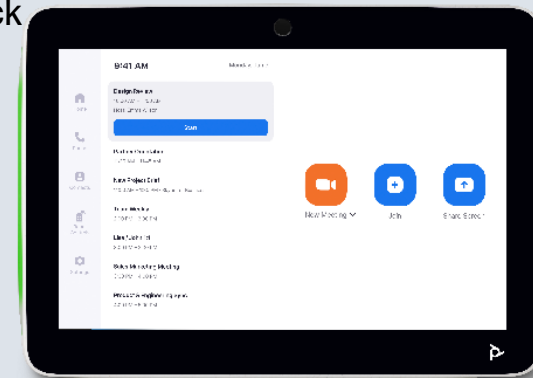
## Poly TC10

Two-in-one: set it outside the room for scheduling, or inside the room as a controller.

Large display: Intuitive, high-resolution 10-inch touch display for greater visibility.

Clean installation: simple design and flexible set-up options for wall and tabletop surfaces.

User friendly: multi-colored LED lights, quick access to control dock and Extron integration.



875J5AA#AC3	Poly TC10 White	€ 1,099.95	£ 967.95
875K5AA	Poly TC10 TC Black	€ 1,099.95	£ 967.95
874P6AA	Glass mullion mount White	€ 79.95	£ 70.95
874P9AA	Glass mullion mount black	€ 79.95	£ 70.95
874P7AA	Poly TC10 Table Stand	€ 29.95	£ 26.95
874P5AA	Poly TC10 WHT Wall Mount	€ 29.95	£ 26.95
874P8AA	Poly TC10 BLK Wall Mount	€ 29.95	£ 26.95



# Qualifying Opportunity

## Priority/Timeframe/Decision Process, Authority, Economic Buyer:

Enter the project plan including the timeframe, decision maker & process *(i.e steps to close)*

1. When were you planning on starting the implementation? *Reverse Engineer the timeline to INCLUDE Ship Time and expected implementation to communicate when the customer needs to decide and provide a PO*
2. Who in addition to yourself, is involved in making this solution happen at your company?
3. How are purchasing decisions made for products like ours and who is involved?
4. Would it make sense for us to schedule a call together to answer any potential questions they may have?
5. What is the budget they hold for this project?
6. When does the project need to be completed? Timeframe. *Remember, we are the only vendor with this breadth of solutions, so make sure to ask about their other needs.*
7. How important is this to you and where does this stack up in terms of priority and urgency? What are some of the other priorities now?
8. What are the decision criteria? Are there specific features/ values we need to prove to be considered?

# Closing & Follow up

## Risks (Partners/Competition) & Arranging a follow up:

1. What are the Risks involved in NOT getting this deal *(e.g. Competition pricing, features, availability of product)*
2. What are the steps you will take to overcome the risks?
3. What internal involvement do you need to help mitigate? *(e.g. Sales leadership, SE support, CAM support, to the partner for tighter engagement)*
4. Are you looking at or evaluating any other similar solutions?
5. Where do we stack up in terms of functionality and pricing when compared to these other solutions you've been looking at?
6. Would you like us to schedule a call to go through any potential questions they may have?



Thank you!

# MTR G9 Poly Room Kit Configurations

## Small / Medium / Large





# SMALL ROOM: MTR ON WINDOWS

## Poly Studio Small Room Kit for Microsoft Teams Rooms on Windows (G9 and Small Room kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 with simplified meeting control with the GC8 controller

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips



HP G9 Mini

AND

Small Room Kit



SKU	Description	List €	List £
9C428AW#ABU	HP Mini G 9 UK		£ 1,275.95
9C428AW#ABB	HP Mini G 9 EU	€ 1,449.95	
P88230312	3 years Poly+	€ 163.95	£ 146.95
9C940AA	Small Room Kit UK GC8 10M cable R30		£ 1,462.95
9C923AA	Small Room Kit EU GC8 10M cable R30	€ 1,633.95	
P97600312	3 Years Poly+	€ 344.95	£ 300.95
SKU	Optional Accessories	List €	List £
783S4AA	Studio R30 Wall Mount	€ 42.95	£ 38.95
875L1AA	Studio R30 VESA Mount. To be ordered with 783S4AA	€ 51.95	£ 46.95

RESTART



# MEDIUM ROOM MTR ON WINDOWS

## Poly Studio Medium Room Kit for Microsoft Teams Rooms on Windows (G9 and Medium Room Kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 with simplified meeting control with the GC8 controller

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips



**HP Mini G9**

**AND**

**Medium Room Kit**



SKU	Description	List €	List £
9C428AW#ABU	HP Mini G 9 UK		£ 1,275.95
9C428AW#ABB	HP Mini G 9 EU	€ 1,449.95	
P88230312	3 years Poly+	€ 163.95	£ 146.95
9C991AA	Medium Room Kit GC8 10M Cable Studio USB UK		£ 1,616.95
9C983AA	Medium Room Kit GC8 10M Cable Studio USB EU	€ 1,804.95	
P87710312	3 years Poly+	€ 599.95	£ 522.95
SKU	Optional Accessories	List €	List £
875R9AA	Poly Studio USB VESA Mount	€ 145.00	£ 118.00
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95

**RESTART**



# LARGE ROOM: MTR ON WINDOWS

## Poly Studio Large Room Solution for Microsoft Teams Rooms on Windows (G9 and Large Room kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 with simplified meeting control. with the GC8 controller

Poly Studio E70 camera with 4K sensors are boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized deployment & management.

Poly+ provides expert support always at your fingertips.

Room DSP with Ceiling Microphones



HP Mini G9

AND

Large Room Kit



## Optional Poly Audio Options

Poly Trio C60 option



RESTART

SKU	Description	List €	List £
9C428AW#ABU	HP Mini G 9 UK		£ 1,275.95
9C428AW#ABB	HP Mini G 9 EU	€ 1,449.95	
P88230312	3 years Poly+	€ 163.95	£ 146.95
9C954AA	Large Room Kit GC8 10m Cable E70 UK		£ 3,464.95
9C946AA	Large Room Kit GC8 10m Cable E70 EU	€ 3,869.95	
P87720312	3 years Poly+		
849B6AA#ABB	Trio C60	€ 1,098.95	£ 931.95
P86240312	3 Years Poly+	€ 81.95	£ 72.95

# MTR G9 Base kits





SKU	Description	List €	List £
9J692AA	GC8 Base Kit Cat 5		£ 2,001.95
9J691AA	GC8 Base Kit Cat 5	€ 2,235.95	
U72C2PV	3 years Poly+	€ 509.95	£ 441.95
OR			
9J6C6AA	GC8 Base Kit and 10m USB		£ 2,001.95
9J63CAA	GC8 Base Kit and 10m USB	€ 2,235.95	
U76FPPV	3 years Poly+	€ 509.95	£ 441.95
SKU	Description	List €	List £
842D2AA#A BU	Studio R30 UK		£ 538.95
842D2AA#A BB	Studio R30 EU	€ 601.95	
P69390312	3 Years Poly+	€ 150.95	£ 133.95
SKU	Optional Accessories	List €	List £
783S4AA	Studio R30 Wall Mount	€ 42.95	£ 38.95
875L1AA	Studio R30 VESA Mount. To be ordered with 783S4AA	€ 51.95	£ 46.95

# SMALL ROOM: MTR ON WINDOWS

## Poly Studio Small Room for Microsoft Teams Rooms on Windows (G9 Base Kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 with simplified meeting control with the GC8 controller

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips



Base Kit Cat 5 **OR** Base Kit 10M USB

**AND**

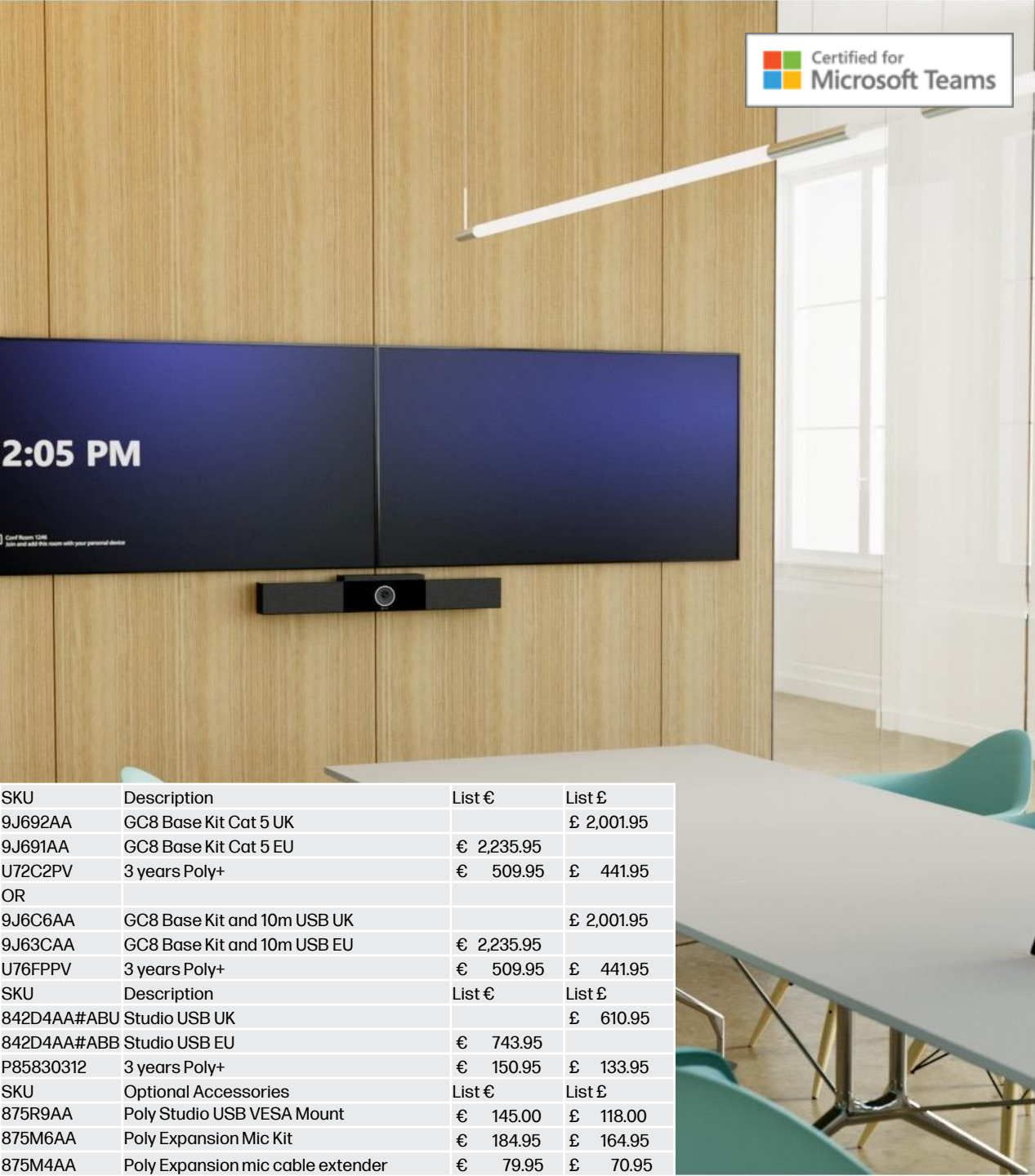


**Studio R30**



# ESSENTIAL MEDIUM ROOM

## MTR ON WINDOWS



### Poly Studio Medium Room for Microsoft Teams Rooms on Windows (G9 Base Kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 with simplified meeting control with the GC8 controller

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips



Base Kit Cat 5 **OR** Base Kit 10M USB

**AND**



**Studio USB**

SKU	Description	List €	List £
9J692AA	GC8 Base Kit Cat 5 UK		£ 2,001.95
9J691AA	GC8 Base Kit Cat 5 EU	€ 2,235.95	
U72C2PV	3 years Poly+	€ 509.95	£ 441.95
OR			
9J6C6AA	GC8 Base Kit and 10m USB UK		£ 2,001.95
9J63CAA	GC8 Base Kit and 10m USB EU	€ 2,235.95	
U76FPV	3 years Poly+	€ 509.95	£ 441.95
SKU	Description	List €	List £
842D4AA#ABU	Studio USB UK		£ 610.95
842D4AA#ABB	Studio USB EU	€ 743.95	
P85830312	3 years Poly+	€ 150.95	£ 133.95
SKU	Optional Accessories	List €	List £
875R9AA	Poly Studio USB VESA Mount	€ 145.00	£ 118.00
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95

RESTART



# PREMIUM MEDIUM ROOM: MTR ON WINDOWS



## Poly Studio Medium Room Solution for Microsoft Teams Rooms on Windows (G9 Base Kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 with simplified meeting control

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and Poly Sound Reflection Reduction delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features including Poly Perimeter deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips



Base Kit Cat 5 **OR** Base Kit 10M USB

**AND**



**Studio V52**

SKU	Description	List €	List £
9J692AA	GC8 Base Kit Cat 5 UK		£ 2,001.95
9J691AA	GC8 Base Kit Cat 5 EU	€ 2,235.95	
U72C2PV	3 years Poly+	€ 509.95	£ 441.95
SKU	Description	List €	List £
9J6C6AA	GC8 Base Kit and 10m USB UK		£ 2,001.95
9J63CAA	GC8 Base Kit and 10m USB EU	€ 2,235.95	
U76FPPV	3 years Poly+	€ 509.95	£ 441.95
SKU	Description	List €	List £
A09D4AA#ABU	Studio V52 UK		£ 2,355.95
A09D4AA#ABB	Studio V52 EU	€ 2,761.95	
U86MQPV	3 years Poly+	€ 446.95	£ 381.95
SKU	Optional Accessories	List €	List £
875L8AA	Wall mount for X52/V52	€ 92.95	£ 82.95
875L9AA	VESA mount for X52/V52	€ 213.95	£ 189.95
875M0AA	Desk mount for X52/V52	€ 92.95	£ 82.95
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95

Essential Medium Room MTR o W



# LARGE ROOM: MTR ON WINDOWS

## Poly Studio Large Room Solution for Microsoft Teams Rooms on Windows (G9 Base kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 with simplified meeting control. with the GC8 controller

Choice of Poly Studio E70 or Optical 12x Studio E60 camera with 4K sensors are boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized deployment & management.

Poly+ provides expert support always at your fingertips



Base Kit Cat 5 **Or** Base Kit 10M USB

**AND**



**POLY  
STUDIO E70**

**Or**

**POLY  
STUDIO E70**

## Optional Poly Audio Options

**Poly Trio C60**



biamp. QSC SHURE  
Room DSP with Ceiling Microphones

SKU	Description	List €	List £
9J692AA	GC8 Base Kit Cat 5 UK		£ 2,001.95
9J691AA	GC8 Base Kit Cat 5 EU	€ 2,235.95	
U72C2PV	3 years Poly+	€ 509.95	£ 441.95
OR			
SKU	Description	List €	List £
9J6C6AA	GC8 Base Kit and 10m USB UK		£ 2,001.95
9J63CAA	GC8 Base Kit and 10m USB EU	€ 2,235.95	
U76FPV	3 years Poly+	€ 509.95	£ 441.95
SKU	Description	List €	List £
842F8AA	Studio E70 Camera	€ 3,430.95	£ 3,071.95
P87090312	3 years Poly+	€ 650.95	£ 582.95
85X03AA#ABU	PoE Injector UK		£ 69.00
85X03AA#ABB	PoE Injector EU	€ 77.00	
849B6AA#ABB	Trio C60	€ 1,098.95	£ 931.95
P86240312	3 Years Poly+	€ 81.95	£ 72.95
85X06AA	PLY Trio USB-A to Micro USB Cbl (1.2M)	€ 13.50	£ 12.50

RESTART

# MTR G9 Plus Base kits





# SMALL ROOM: MTR ON WINDOWS

## Poly Studio Small Room Solution for Microsoft Teams Rooms on Windows (G9 Plus Base kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 Plus and TC10 with simplified meeting control, security and management

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips



**HP G9 Plus & TC10**

**AND**

**Studio R30**



SKU	Description	List €	List £
A3LU8AA#ABU	HP Mini G9 Plus & TC10 UK		£ 2,133.95
A3LU8AA#ABB	HP Mini G9 Plus & TC10 EU	€ 2,499.95	
U95J9PV	3 years Poly+	€ 549.95	£ 469.95
SKU	Description	List €	List £
842D2AA#ABU	Studio R30 UK		£ 538.95
842D2AA#ABB	Studio R30 EU	€ 601.95	
P69390312	3 Years Poly+	€ 150.95	£ 133.95
SKU	Optional Accessories	List €	List £
783S4AA	Studio R30 Wall Mount	€ 42.95	£ 38.95
875L1AA	Studio R30 VESA Mount. To be ordered with 783S4AA	€ 51.95	£ 46.95





# MEDIUM ROOM: MTR ON WINDOWS

## Poly Studio Medium Room Solution for Microsoft Teams Rooms on Windows (G9 Plus Base Kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 Plus and TC10 with simplified meeting control, security and management

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips



**HP G9 Plus & TC10**

**AND**

**Studio USB**



SKU	Description	List €	List £
A3LU8AA#ABU	HP Mini G9 Plus & TC10 UK		£ 2,133.95
A3LU8AA#ABB	HP Mini G9 Plus & TC10 EU	€ 2,499.95	
SKU	Description	List €	List £
842D4AA#ABU	Studio USB UK		£ 610.95
842D4AA#ABB	Studio USB EU	€ 743.95	
P85830312	3 years Poly+	€ 150.95	£ 133.95
SKU	Optional Accessories	List €	List £
875R9AA	Poly Studio USB VESA Mount		
		€ 145.00	£ 118.00
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95





# PREMIUM MEDIUM ROOM: MTR ON WINDOWS



## Poly Studio Medium Room Solution for Microsoft Teams Rooms on Windows (G9 Plus Base kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 Plus and TC10 with simplified meeting control, security and management

Streamline meeting with wireless content share and proximity join.

Acoustic Fence technology and Poly NoiseBlockAI eliminates noise from open spaces and delivers the highest quality audio.

Speaker framing and advanced Poly DirectorAI video features deliver the best experience for remote participants.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized management.

Poly+ provides expert support always at your fingertips



**HP G9 Plus & TC10**

**AND**

**Studio V52**



SKU	Description	List €	List £
A3LU8AA#ABU	HP Mini G9 Plus & TC10 UK		£ 2,133.95
A3LU8AA#ABB	HP Mini G9 Plus & TC10 EU	€ 2,499.95	
U95J9PV	3 years Poly+	€ 549.95	£ 469.95
SKU	Description	List €	List £
A09D4AA#ABU	Studio V52 UK		£ 2,355.95
A09D4AA#ABB	Studio V52 EU	€ 2,761.95	
U86MQPV	3 years Poly+	€ 446.95	£ 381.95
SKU	Optional Accessories	List €	List £
875L8AA	Wall mount for X52/V52	€ 92.95	£ 82.95
875L9AA	VESA mount for X52/V52	€ 213.95	£ 189.95
875M0AA	Desk mount for X52/V52	€ 92.95	£ 82.95
875M6AA	Poly Expansion Mic Kit	€ 184.95	£ 164.95
875M4AA	Poly Expansion mic cable extender	€ 79.95	£ 70.95





# LARGE ROOM: MTR ON WINDOWS

## Poly Studio Large Room Solution for Microsoft Teams Rooms on Windows (G9 Plus Base kit)

Native Microsoft Teams experience leveraging the power of the HP Mini G9 Plus and TC10 with simplified meeting control, security and management

Choice of Poly Studio E70 or Optical 12x Studio E60 camera with 4K sensors are boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments.

Leverage Microsoft Teams Admin Center & Poly Lens for centralized deployment & management.

Poly+ provides expert support always at your fingertips.



### HP Mini G9 Plus & TC10

AND



Or



### POLY STUDIO E70

### POLY STUDIO E60

### Audio Options

**SHURE** biamp. **QSC**

Room DSP with Ceiling Microphones

SKU	Description	List €	List £
A3LU8AA#ABU	HP Mini G9 Plus & TC10 UK		£ 2,133.95
A3LU8AA#ABB	HP Mini G9 Plus & TC10 EU	€ 2,499.95	
U95J9PV	3 years Poly+	€ 549.95	£ 469.95
SKU	Description	List €	List £
842F8AA	Studio E70 Camera	€ 3,430.95	£ 3,071.95
P87090312	3 years Poly+	€ 650.95	£ 582.95
85X03AA#ABU	PoE Injector		£ 69.00
85X03AA#ABB	PoE Injector	€ 77.00	
9W1A6AA#AC3	Studio E60 Camera	€ 1,564.95	£ 1,334.95
U86LDPV	3 years Poly+	€ 422.95	£ 360.95
9W1A8AA#AC3	E60 Ceiling Mount	€ 109.95	£ 93.95
89L88AA	E60 Display Mount	€ 141.00	£ 115.00



# G7500 Configurations





# LARGE ROOM MTR on ANDROID Integrator



One touch dial across meeting platforms gets the meeting started on time.

Dual cameras with 4K sensors are boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments.

Rich audio ensures that everyone is heard.

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.

## VIDEO



TC10

POLY  
STUDIO E70

G7500

## AUDIO OPTIONS

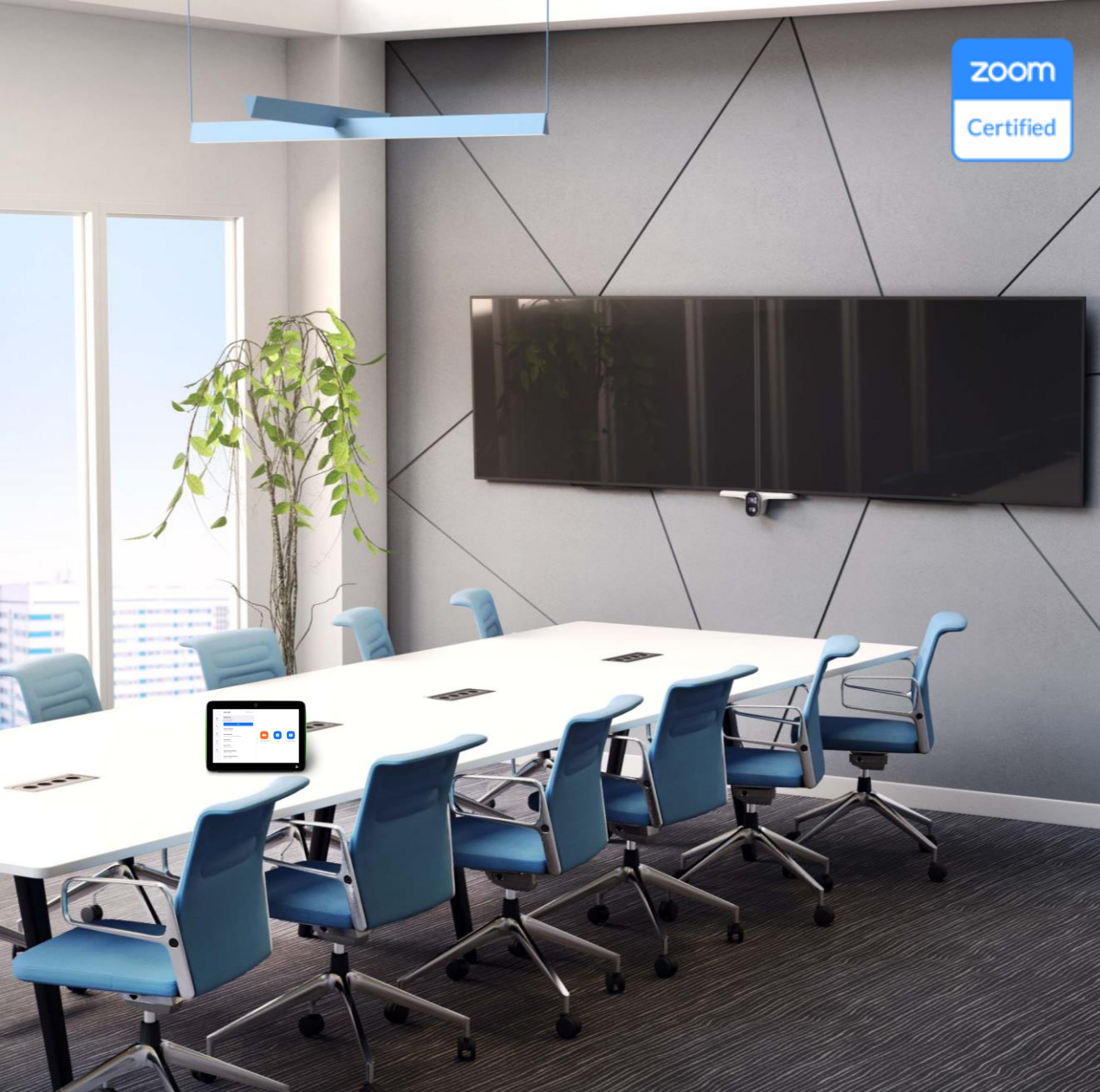


POLY TRIO C60

**SHURE**  
biamp.  
CEILING

SKU	Description	List €	List £
92L53AA#ABU	G7500 Studio E70 & TC10 & Table Mic UK		£ 7,824.95
92L53AA#ABB	G7500 Studio E70 & TC10 & Table Mic EU	€ 8,739.95	
P88280312	3 years Poly+	€ 2,259.95	£ 2,016.95
849B6AA#ABB	Trio C60	€ 1,098.95	£ 931.95
P86240312	3 Years Poly+	€ 81.95	£ 72.95

RESTART



# LARGE ROOM

## ZOOM ROOM ANDROID - Integrator

Native Zoom experience leveraging the power of the HP Mini G9 with simplified meeting control.

Dual cameras with 4K sensors are boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments.

Controls using Trio C60 Interface or optional TC10 can be used.

Rich audio ensures that everyone is heard.

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



SKU	Description	List €	List £
92L53AA#ABU	G7500 Studio E70 & TC10 & Table Mic UK		£ 7,824.95
92L53AA#ABB	G7500 Studio E70 & TC10 & Table Mic EU	€ 8,739.95	
P88280312	3 years Poly+	€ 2,259.95	£ 2,016.95
849B6AA#ABB	Trio C60	€ 1,098.95	£ 931.95
P86240312	3 Years Poly+	€ 81.95	£ 72.95





# LARGE ROOM POLY OS MULTI PLATFORM

One touch dial across meeting platforms gets the meeting started on time.

Dual cameras with 4K sensors are boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments.

Controls using Trio C60 Interface or optional TC10 can be used.

Rich audio ensures that everyone is heard.

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



**G7500**

## AUDIO OPTIONS

**SHURE**  
biamp.  
CEILING



SKU	Description	List €	List £
92L53AA#ABU	G7500 Studio E70 & TC10 & Table Mic UK		£ 7,824.95
92L53AA#ABB	G7500 Studio E70 & TC10 & Table Mic EU	€ 8,739.95	
P88280312	3 years Poly+	€ 2,259.95	£ 2,016.95
849B6AA#ABB	Trio C60	€ 1,098.95	£ 931.95
P86240312	3 Years Poly+	€ 81.95	£ 72.95

**RESTART**

# G62 Configurations





SKU	Description	List €	List £
A01KCAA#AC3	G62 with Mount	€ 1,944.95	£ 1,659.95
U86WFPV	3 years Poly+	€ 499.95	£ 426.95
A02F9AA#ABU	G62 PoE Injector UK		£ 62.95
A02F9AA#ABB	G62 PoE Injector EU	€ 73.95	
875K5AA	Poly TC10 TC Black	€ 1,099.95	£ 967.95
842F8AA	Studio E70 Camera	€ 3,430.95	£ 3,071.95
P87090312	3 years Poly+	€ 650.95	£ 582.95
9W1A6AA#AC3	Studio E60 Camera	€ 1,564.95	£ 1,334.95
U86LDPV	3 years Poly+	€ 422.95	£ 360.95
9W1A8AA#AC3	E60 Ceiling Mount	€ 109.95	£ 93.95
89L88AA	E60 Display Mount	€ 141.00	£ 115.00

# LARGE ROOM

## MTR on Android for Integrator

Native Microsoft Teams experience leveraging the power of the Poly G62 modular room video conferencing system

Seamlessly connect Studio E70 or Studio E60 Optical zoom camera with 4K sensors, boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments.

Control using the TC10

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



**POLY  
STUDIO E70**



**POLY  
STUDIO E60**



**G62**



**TC10**



Supported Switches	
M4250-9G1F-POE+	Netgear GSM4230PD
M4250-26G4F-POE+	Netgear GSM4210PD

Room DSP with Ceiling Microphones



**RESTART**



# LARGE ROOM

## ZOOM ROOM ANDROID - Integrator

Native Zoom experience leveraging the power of the Poly G62 modular room video conferencing system

Seamlessly connect Studio E70 or Studio E60 Optical zoom camera with 4K sensors, boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments.

Control using the TC10

Centralized management and insights with Poly Lens.

Poly+ provides expert support always at your fingertips.



**POLY**  
**STUDIO E70**    **POLY**  
**STUDIO E60**



**G62**



**TC10**



Supported Switches	N/A from HP Poly
M4250-9G1F-POE+	Netgear GSM4230PD
M4250-26G4F-POE+	Netgear GSM4210PD

Room DSP with Ceiling Microphones



SKU	Description	List €	List £
A01KCAA#AC3	G62 with Mount	€ 1,944.95	£ 1,659.95
U86WFPV	3 years Poly+	€ 499.95	£ 426.95
A02F9AA#ABU	G62 PoE Injector UK		£ 62.95
A02F9AA#ABB	G62 PoE Injector EU	€ 73.95	
875K5AA	Poly TC10 TC Black	€ 1,099.95	£ 967.95
842F8AA	Studio E70 Camera	€ 3,430.95	£ 3,071.95
P87090312	3 years Poly+	€ 650.95	£ 582.95
9W1A6AA#AC3	Studio E60 Camera	€ 1,564.95	£ 1,334.95
U86LDPV	3 years Poly+	€ 422.95	£ 360.95
9W1A8AA#AC3	E60 Ceiling Mount	€ 109.95	£ 93.95
89L88AA	E60 Display Mount	€ 141.00	£ 115.00

**RESTART**



# LARGE ROOM MULTI PLATFORM

Multi platform experience leveraging the power of the Poly G62 modular room video conferencing system



**POLY**  
**STUDIO E70**    **POLY**  
**STUDIO E60**

Seamlessly connect Studio E70 or Studio E60 Optical zoom camera with 4K sensors, boosted by Poly DirectorAI technology to create an unparalleled video experience, perfect for hybrid working environments.



**G62**

Control using the TC10

Centralized management and insights with Poly Lens.



**Ceiling or Table mic**

Poly+ provides expert support always at your fingertips.



**TC10**



Supported Switches	N/A from HP Poly
M4250-9G1F-POE+	Netgear GSM4230PD
M4250-26G4F-POE+	Netgear GSM4210PD

SKU	Description	List €	List £
A01KCAA#AC3	G62 with Mount	€ 1,944.95	£ 1,659.95
U86WFPV	3 years Poly+	€ 499.95	£ 426.95
874R3AA	Desk Mic	€ 454.00	£ 336.00
875S1AA	Ceiling Mic	€ 610.00	£ 674.00
A02F9AA#ABU	G62 PoE Injector UK		£ 62.95
A02F9AA#ABB	G62 PoE Injector EU	€ 73.95	
875K5AA	Poly TC10 TC Black	€ 1,099.95	£ 967.95
842F8AA	Studio E70 Camera	€ 3,430.95	£ 3,071.95
P87090312	3 years Poly+	€ 650.95	£ 582.95
9W1A6AA#AC3	Studio E60 Camera	€ 1,564.95	£ 1,334.95
U86LDPV	3 years Poly+	€ 422.95	£ 360.95
9W1A8AA#AC3	E60 Ceiling Mount	€ 109.95	£ 93.95
89L88AA	E60 Display Mount	€ 141.00	£ 115.00



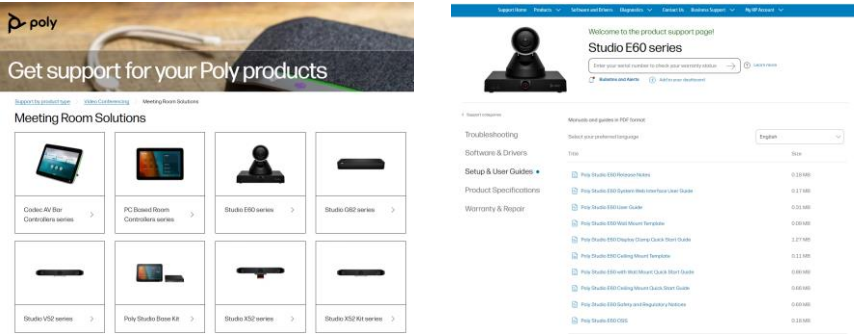
**RESTART**

# Links

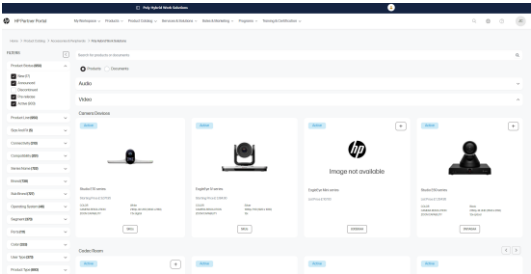


# Links

Setup and User Guides



SKUs and Data Sheets



Presentations

